

James M. Black II

Partner

Government Contracts & Compliance Group



James M. Black II is a partner at Silverman Acampora, General Counsel to the firm and chair of its Government Contracts & Compliance Group.

Jim's guidance helps lead clients through the legal and procedural minefield that exists when doing business with the local, state, and federal governments. As counsel to several large government contractors, in various manufacturing and development industries, for more than 30 years, Jim has the knowledge and experience that you need to get your goals accomplished as quickly and efficiently as possible.

Jim's wealth of experience has included creating export compliance protocols, managing multimillion dollar bid and proposal processes from the initial steps of government requests for information through the entire proposal procedure to final contract negotiation and award. For example, Jim created, launched, and managed a worldwide export compliance protocol for a major software company with more than 1,000 products sold worldwide. Jim has also successfully negotiated with the Department of Defense to avoid the suspension of his client's contracts as part of a larger government wide settlement.

Jim has created Codes of Conduct and established compliance help lines for his clients. This includes review of all calls or on-line entries, investigation of each incident and reports to executive management and Board Audit Committees. He can develop and deliver customized government and corporate compliance programs as well as training courses for your company personnel on key compliance issues.

In addition Jim has experience in dealing with issues related to privacy, especially the EU the Foreign Corrupt Practices Act (FCPA) the Federal Electronic and Information Technology Accessibility and Compliance Act (Section 508) and other government acquisition and trade rules and regulations.

Jim works closely with the firm's Business Law Group regarding the implications of deal structures and corporate decision making on our clients' contractual relationships with government agencies. Jim is also an expert in channel sales agreements. Whether you are a manufacturer whose products are being incorporated into an integrator's products or you are a reseller or distributor of third party products, Jim can draft and negotiate an agreement and assist clients in setting up a long term contractual relationship with channel partners. He also advises the Firm's other practice groups when issues present themselves relating to contractual obligations with government entities.

A frequent lecturer on corporate and government compliance issues, Jim is an adjunct professor at the Maurice Deane School of Law where he teaches Corporate Compliance and Ethics. He is a member of the American, NY and Nassau County Bar Associations. He is a member of the New York State Bar Association Committee on Attorney Professionalism, the Nassau County Bar Association Ethics Committee and the Board of Directors of the Long Island Import Export Association. In 2020, Jim was appointed as a delegate for the United Nations.

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Character is Everything® LLP

James M. Black II

Partner

Government Contracts & Compliance Group

Practices

Business Law

Government Contracts & Compliance

Education

Hofstra University School of Law

J.D. 1986

Associate Editor, Hofstra Labor Law Journal

Hofstra University

B.A. History 1983 (with honors)

Bar Admissions

Connecticut

New York

Court Admissions

US District Court for the Eastern District of New York

US District Court for the Southern District of New York

Memberships

New York State Bar Association

Nassau County Bar Association

Nassau County Bar Association, Nassau County

Catholic Lawyers Guild

Member of the Committee on Attorney Professionalism for

The New York State Bar Association

United Nations Economic and Social Council

Nassau County Bar Association Ethics Committee

World Jurist Association (President for North America)

World Law Foundation (Board of Directors)

